



FOR IMMEDIATE RELEASE

**Relational Technology Solutions Named Avaya's 2008
Communications Applications BusinessPartner of the Year**

Rolling Meadows, IL, October 21, 2008 – Relational Technology Solutions (RTS), a leading technology and financial solutions provider and a Platinum-certified Avaya BusinessPartner, was named Avaya's 2008 Communications Applications BusinessPartner of the Year for North America. The award recognizes RTS' dedication in providing leading-edge applications that solve customer needs.

"We are excited to receive this prestigious award from Avaya," said John Babcock, senior vice president and general manager of RTS Technology Services, Inc. "It represents the strong partnership we have developed with Avaya for more than ten years and recognizes our innovations in applications development which are instrumental in deriving maximum value from communications solutions. We look forward to continued partnership with Avaya and growing our respective businesses."

"At RTS, we are building our business around applications," added Babcock. "These applications have a positive impact on our client's bottom line. Our professional services team is experienced in providing highly customized solutions in the areas of mobility, self service, CTI, IVR and workforce management, as well as integration with existing applications and legacy systems."

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In a recent deployment, RTS worked with Four County Electric in North Carolina to upgrade and enhance its telecommunications systems. “We needed to upgrade our existing solution in order to provide a higher level of service to our customers,” said Doug Krynicki, vice president of Information Technology at Four County Electric. “We selected RTS because of its proven track record in delivering custom application solutions that enhance customer service and responsiveness. With the Avaya implementation at our customer service center, we are now able to handle calls more intelligently without increasing staff, especially during peak outage periods such as the recent hurricane Hanna.

“Furthermore, we can now process bill payments by phone without the need to speak to a customer service person; already the system is processing over 80 payments daily,” added Krynicki . “With the increased call-handling capacity, pay-by-phone features and intelligent routing we estimate a quick return on our investment in approximately 18 months.”

About Relational Technology Solutions:

Relational Technology Solutions (RTS) is a premier independent technology and financial solutions provider dedicated to helping its clients solve business challenges with an integrated suite of solutions for technology acquisition, finance and disposition. Founded in 1990, the company now manages nearly \$1 billion in assets for Fortune 1000 and mid-market companies across all industries. In 2008, the inaugural ranking of the Monitor Top Private Independents recognized RTS as one of the top five independent lessors in the U.S. and ranks #105 among VarBusiness’s top 500 technology providers. Visit www.rts.com for more information.

About Avaya

Avaya delivers Intelligent Communications solutions that help companies transform their businesses to achieve marketplace advantage. More than 1 million businesses worldwide, including more than 90 percent of the FORTUNE 500®, use Avaya solutions for IP Telephony, Unified Communications, contact Centers and Communications-Enabled Business Processes. Avaya Global Services provides comprehensive service and support for companies, small to large. For more information visit the Avaya Web site: www.avaya.com.

About Four County Electric Membership Corporation:

Four County Electric is a not-for-profit electric Cooperative owned by the people it serves. As a hometown utility, Four County is committed to providing safe, reliable and affordable energy to its more than 31,000 commercial and residential member-owners in six North Carolina counties, including Bladen, Duplin, Pender, Sampson, Columbus and Onslow counties. Visit www.fourcty.org for more information.

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